

**HLS<sup>®</sup>**  
**ASIA LIMITED**



# HLSA *voices*

TAKE A BREAK | VOLUME 3

*The beauty of the world lies in the  
diversity of its people*





# *Contents*

1. Speaker's Corner - Message from  
Ashok Sehgal
2. Festival Celebrations in HLSA
3. HLSA Founder's day
4. Family Celebrations
5. Birthday Celebrations
6. Brain Teasers





# Speakers Corner: *Message from Ashok*



Hi Friends!

*This story is of a very simple person having no education, no specific goal but when you join a professional & ethical family (organization), how the life gets changed.*

*I was born & brought up in Delhi and remained in Delhi for most part of my life, but I have travelled a lot mainly for office work.*

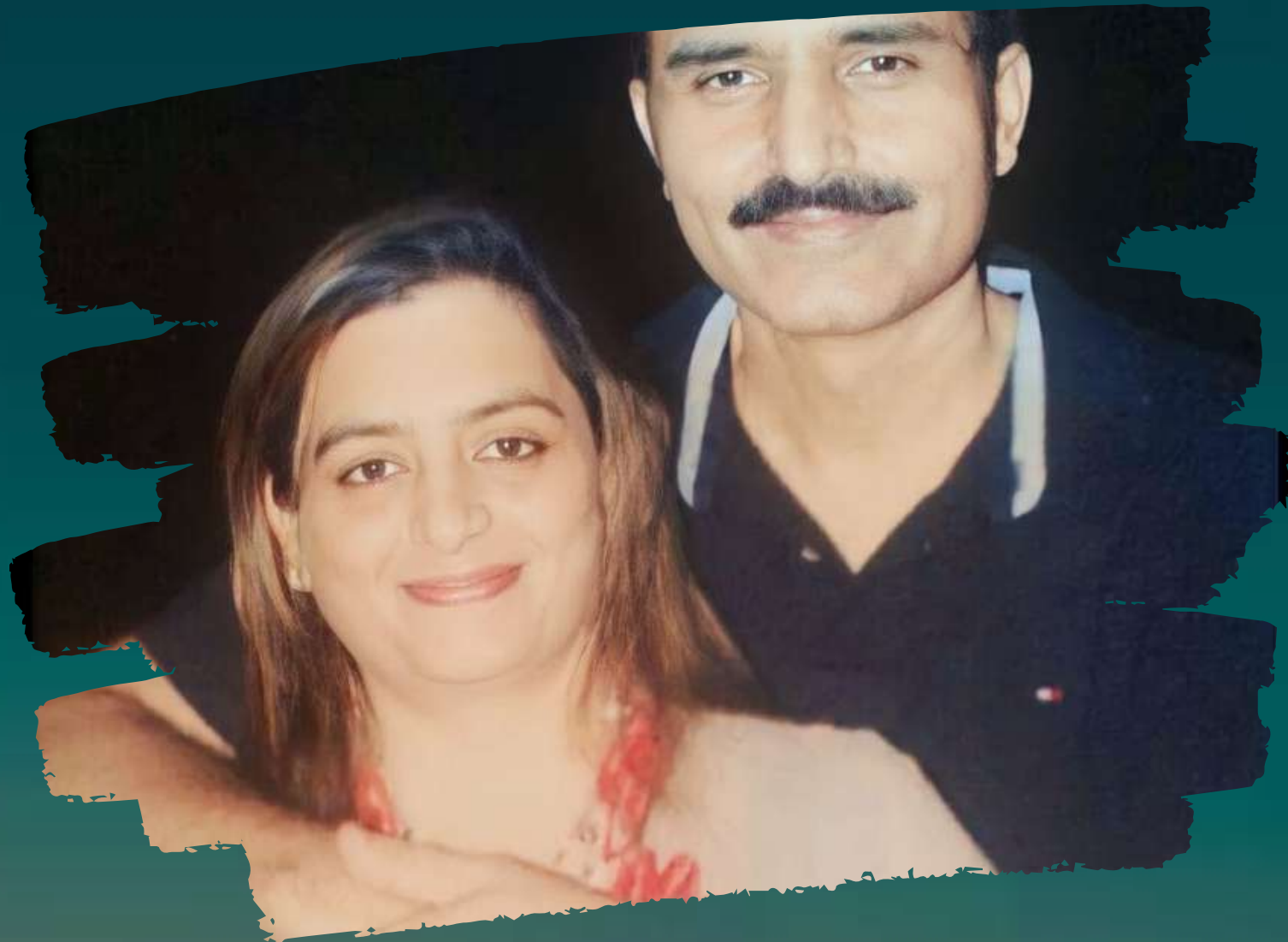
*In my age group everyone used to work very hard, were pursuing higher studies while working. I also did my graduation, post-graduation and attempted CS with my job.*

*I joined M/s VK Garg & Associate a Chartered Accountant and learned accounting /Book keeping etc. Though initially due to my horrendous handwriting, Mr. Garg was reluctant but after two months, with my hard work, I prepared Trial Balance manually and though there was difference of a few lakh of rupees, yet my boss was very happy, and he started paying me salary of Rs. 150/- per month (first Salary in 1984).*

*After a year and a half, I joined Mr. Renu Bakshi, who was a CA and a consultant in Gearhart India (old name of HLSA). Our office was in Qutab Hotel and all qualified professionals e.g. Mr. Rajiv Kapuria & Bob Leander etc were here. I was very impressed with the work culture and mutual respect. We worked like a close family and the same culture is there till date. I even had the honor of having tea made by Mr. Rajeev Grover.*

*After I completed my graduation, I was under direct employment of Gearhart. All Books of Gearhart of initial years are in my handwriting. After the expansion of Gearhart, I remained in BOW Services (a proprietary firm of Mr. Rajeev Grover) who use to take care of Sales and after-sales services of Logging Equipment sold in India to ONGC & OIL by Gearhart Industry Inc. USA.*





**In our HLSA no one will object if you want to take higher responsibilities as extra work with your existing work. With F&A work (which include book writing, handling of Cash & Bank, Sales Tax & Income tax assessments etc) one man show, I started taking care of supply of spares to ONGC & OIL in Indian Rupees after importing from Gearhart USA. After this I was granted one assistant.**

**I got married on Oct. 7, 1992 and I am proud in saying that Neha has always supported me financially and emotionally. She has always been fully dedicated to me & managed the entire family & relatives alone as I always remained busy with my work and now she is used to it. Again credit goes to Neha for raising of our two children Parth & Pallavi. I am happy that both of them are independent, hardworking and are doing very well.**

**After about 4 years, I requested Mr. Grover that I wanted to join HLSA as there is no more learning in BOW Services. Mr. Grover warned me that in Bow I am in charge but in HLS, I will be one of the four officers. I accepted that as challenge and finally on Jan. 1, 1993 joined back HLS India (which later become HLS Asia). Again, worked very hard. Met with an accident, when I slept while driving first two wheeler, early morning (around 6 am) while going to home from office. Learning in HLSA F&A dept was tremendous.**

**One of the major learning for me from Mr. Grover is that we should never sign any document without reading and understanding.**

**While signing of Bank's loan documents, we negotiated very hard with them and Bank had to take permission from their HO for modification in their standard loan documents.**

**I have one classical example of relationship:**

**"In 2005 we submitted our Bid in Yemen. Again, worked overnight and sent bid through Email and came back home for rest in morning. By 3 pm on Saturday got call from our local agent in Yemen that Bank Guarantee (BG) could not be issued by local bank in Yemen. The only alternative was to submit BG from India, else the Bid will be rejected. Took initiative, spoke to VP of UTI Bank for the issuance of BG. I could develop very good relationship with Bankers while getting sanctioned our Credit facilities. This relationship helped me in issuance of BG on Sunday, where UTI Bank officer from CP branch, issued BG from Hauz Khas Branch, without proper documents signed by our authorized signatory."**





*Till year 2003, I used to help in preparing bids, while in F&A dept. In 2003-04 I was transferred from F&A to Business Development.*

*As I was not a qualified engineer nor has field experience, I was taking care of commercial part of BD, but later with encouragement from Mr. Sanjeev Verma and Durgesh, I started visiting clients. After resignation of Mr. TK Duta, I started taking care of clients for both commercial and technical. Of course technical was with support of BDM.*

*My supervisor Late. Mr. Vijay Khera gave me a challenge of having professional qualifications preferably Company Secretary, but I choose to do LLB. It was very challenging. I remember how I used to study with support of my wife. I completed LLB also while working & after 15 years of marriage. I give credit to my Mother and my Wife for all my achievements. My father was very sincere, honest and hardworking and this passion for work or ownership of work has come in me from Father only.*

*If I look back, it not easy job to continuously work hard, especially when you have to go to home after late hours working at least 3-4 days in a week with driving of about 2 hours.*

*It is only possible, if you love your work and you have support of your family. It is not an end, picture abhi baki hey mere dost!!*



# 37TH ANNIVERSARY OF HLSA FOUNDATION

HLSA marked its 37th Anniversary at all of its base locations. Lets take a look at the festivities



18 OCTOBER

SUCCESS IS A STAIRCASE NOT A DOOR



# Wedding Bells



Wishing you the best as you embark on this next chapter of your life.

Congratulations to Ramnivas and Vibha on their wedding!



Congratulations to both of you! Your greatest adventure has just begun.

Congratulations to Rajvir and Shagun on their wedding!



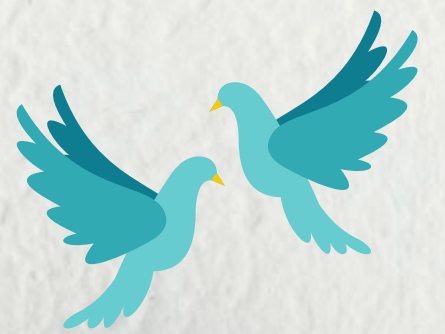
May your love bloom brighter and your companionship grow sweeter with each passing year. Congratulations to Mahip and Pratima on their wedding!



# Wedding Bells



Best wishes on this wonderful journey, as you build your new lives together. Congratulations to Anjali and Abhinav on their wedding



May the love you share today grow stronger as you grow old together.

Congratulations to Manraj and Muskaan on their wedding!

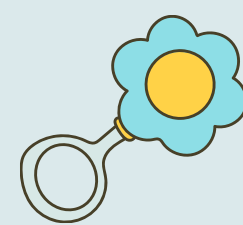
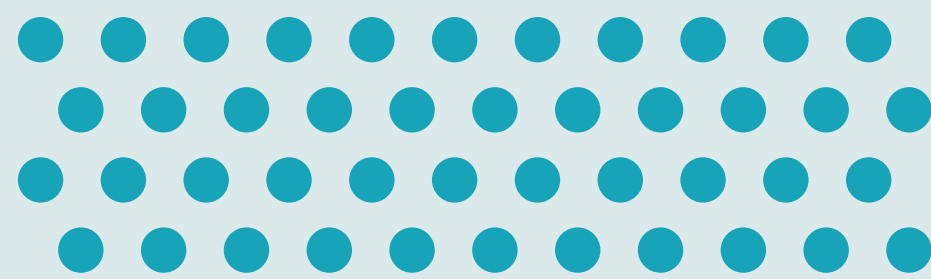


May the love and happiness you feel today shine through the years. Congratulations to Asif and Sabreen on their wedding!

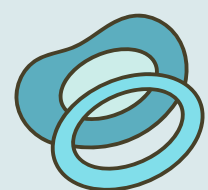




Welcome  
BABY



New addition in Junior  
HLS Asians!!!!

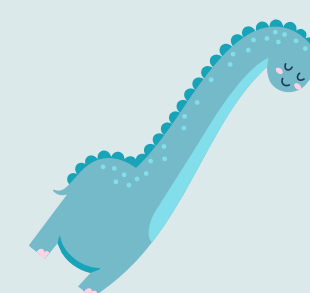


Congratulations to the  
new parents.

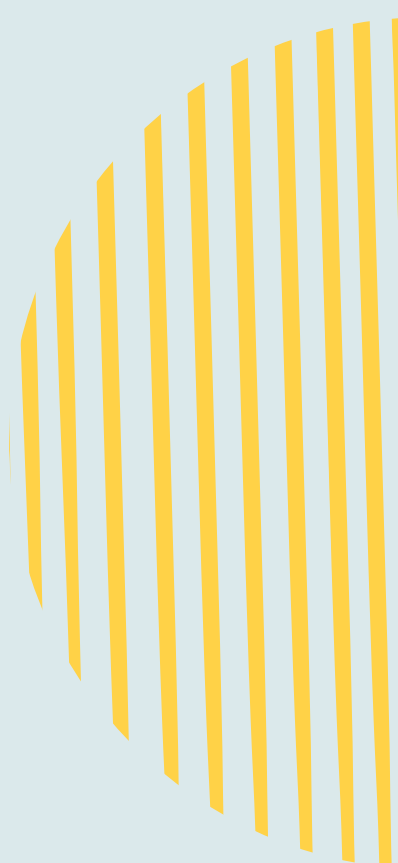
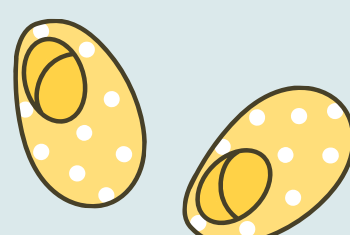
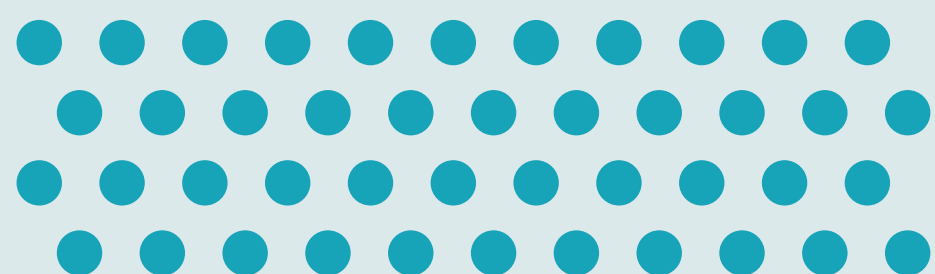


Rahul Gond & Swati  
for Baby Boy  
(Shivansh)

Pawam Prajapat &  
Anita Prajapat for Baby  
Girl (Drasthi)



Vikrant Srivastava &  
Priya Srivastava  
for Baby Boy  
(Ivaan)





# WORLD Environment Day

5th June 2022

As you all know WED is celebrated annually on 5th June and is the United Nations' principal vehicle for encouraging awareness and action for the protection of the environment. Keeping this in mind HLSA is proud to have organized a Tree plantation activity in all bases locations on 5th June 2022. Few Glimpse of the enthusiastic participation of our associates are below:-



पेड़ लगाना मजबूरी नहीं जरूरी है।







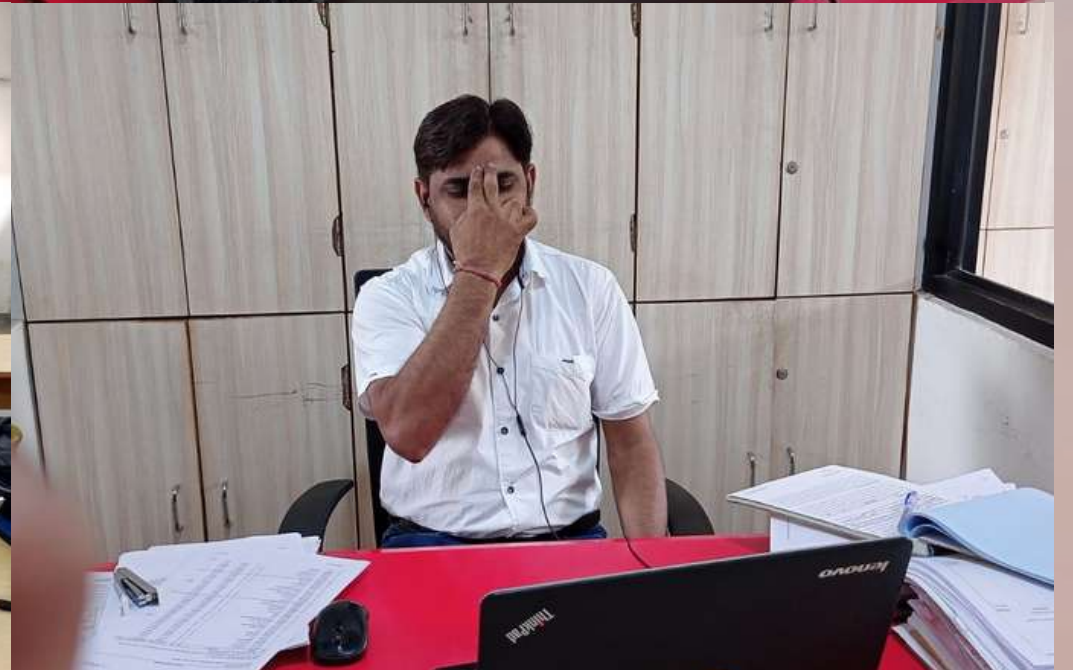
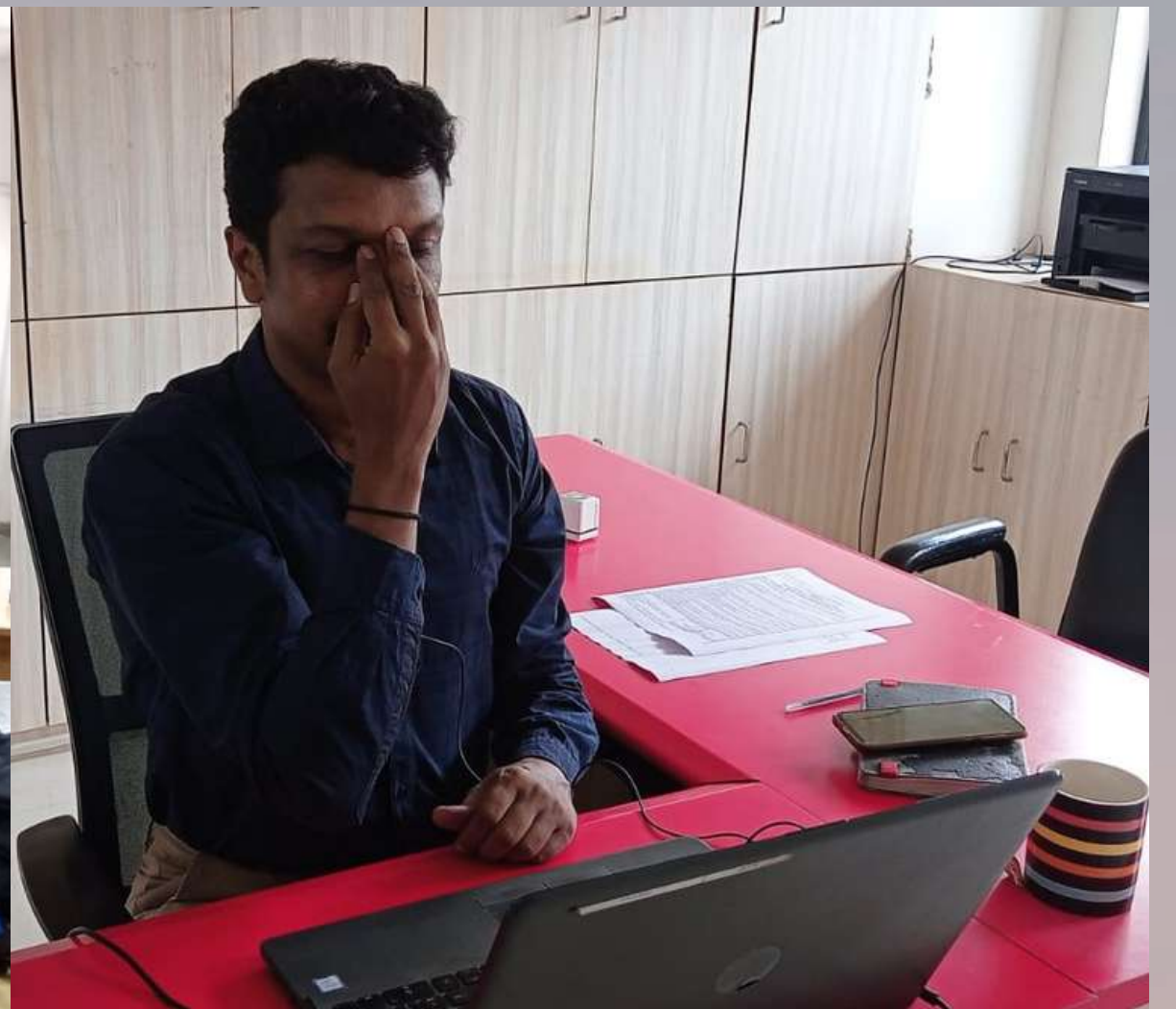
# INTERNATIONAL

# Yoga Day



**Add years to your life and life to your years just by embracing yoga in your life.**

**We celebrated Yoga day on 21st June at HLSA. Take a look at the glimpses.**





# Independence Day

Independence Day marks the end of British rule in 1947 and the establishment of a free and independent Indian nation. This day honours our freedom fighters, the history of our country, its culture, and the nation's achievements as a whole. Some glimpses of Independence day celebration in all our base loactions:

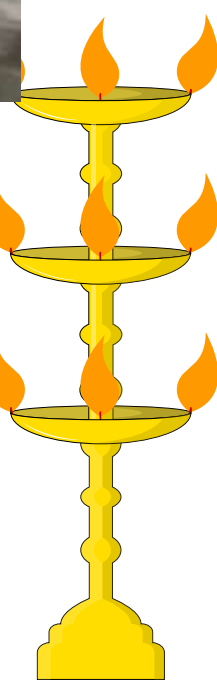
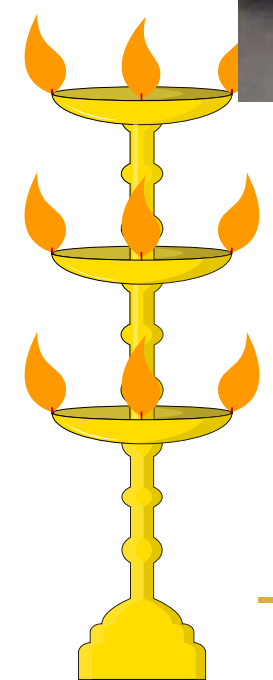


लिफट कर बदन कई तिरंगे में आज भी आते हैं,  
यूँ ही नहीं दोस्तों हम ये पर्व मनाते हैं।



# Vishwakarma Pooja

Vishwakarma is known as the Divine Engineer of the world. Vishwakarma is the presiding deity of all craftsmen and architects. Son of Brahma, he is the divine craftsman of the whole universe, and the official builder of all the gods' palaces.





# HAPPY Diwali

## Festival of Lights

This beautiful festival of love, lights and laughter; and a reminder of the victory of good over evil was celebrated with much pomp and show at HLSA. Some joyful glimpses below:”





# SOCIAL SERVICES AT HLSA



Visit to Different NGO of Noida Associates



Blood Donation Camp organised in  
Gandhinagar Base



Alone we can do so little; together we can do so much.



# Happy Birthday



**A birthday is a day to celebrate and look forward to the coming year. Celebrated birthdays at HLSA at different location. Here are few glimpses:**





# Happy Birthday





# TAKE A BRAIN BREAK

1. What has to be broken before you can use it?
2. Riddle: What is full of holes but still holds water?
3. You see a boat filled with people, yet there isn't a single person on board. How is that possible?
4. ऐसी कौन-सी चीज हैं जो गोल है लेकिन गेंद नहीं, कांच है पर दर्पण नहीं, रौशनी देता हैं लेकिन सूरज नहीं?

Answer 1: An egg

Answer 2: A sponge

Answer 3: All the people on the boat are married.

उत्तर 4 – बल्ब, बल्ब गोल होता है लेकिन न ही वो गेंद होता है न कांच और न ही सूरज